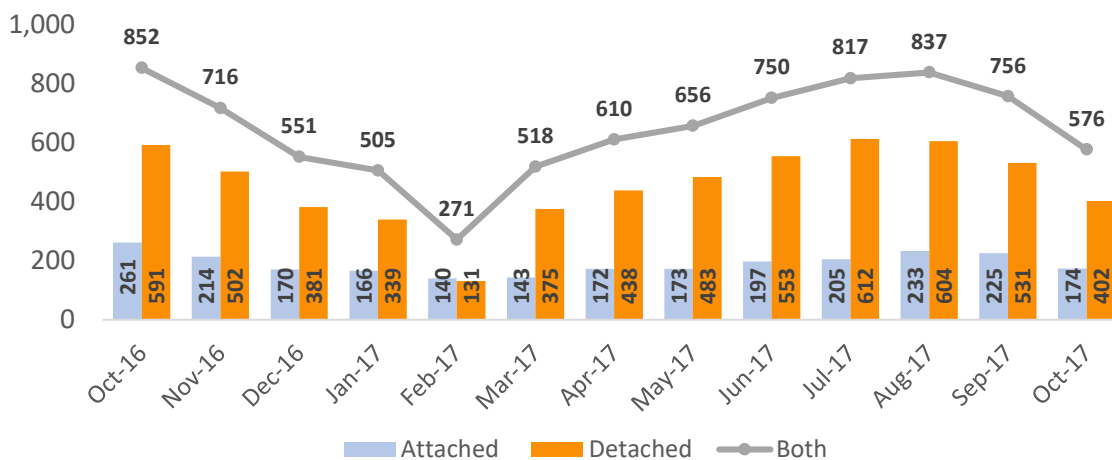


City of Aurora - Market Overview

- Our Home prices are continuing to appreciate
- Our inventory continues its seasonal trend downward
- Still a high number of buyers
- Our Aurora Home Buyers need more Homes
- All this proves that now IS a great time to buy or sell a Home.

City of Aurora Active Listings of Homes for Sale



October ended with 576 active listings of homes for sale, 24% lower than last month, and 32% lower than this time last year. There was a 24% month-over-month decrease in single family detached homes and a 23% month-over-month decrease in the number of available condos/townhomes that are on the market.

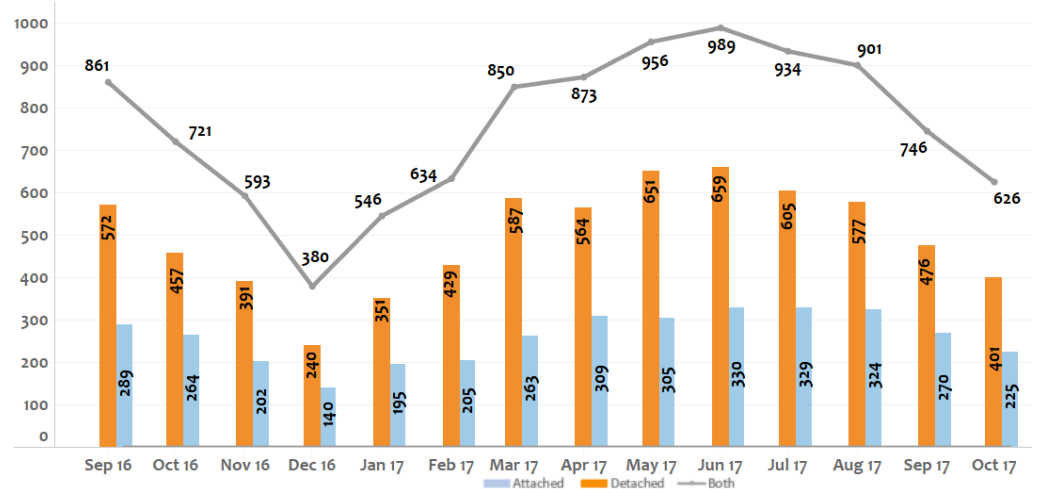
City of Aurora Weeks of Inventory

4
weeks

Weeks of inventory is the amount of time it would take to sell all available inventory at the current sales rate. In October, there were 4 weeks of inventory, a one week decrease as compared to last month.

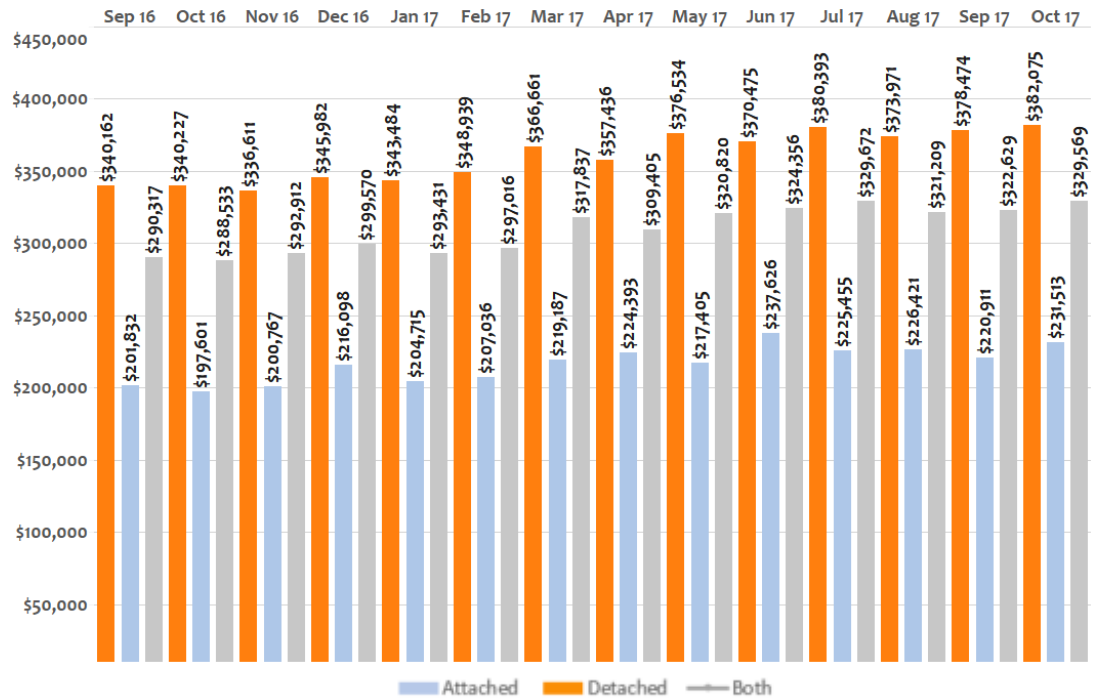
City of Aurora New Listings

In October, 626 new listings of homes for sale came on the market, a month-over-month decrease of 16% and 13% less than last year. New listings of detached homes decreased 12% compared to last year and new listings of condos/townhomes saw a 15% year-over-year decrease.



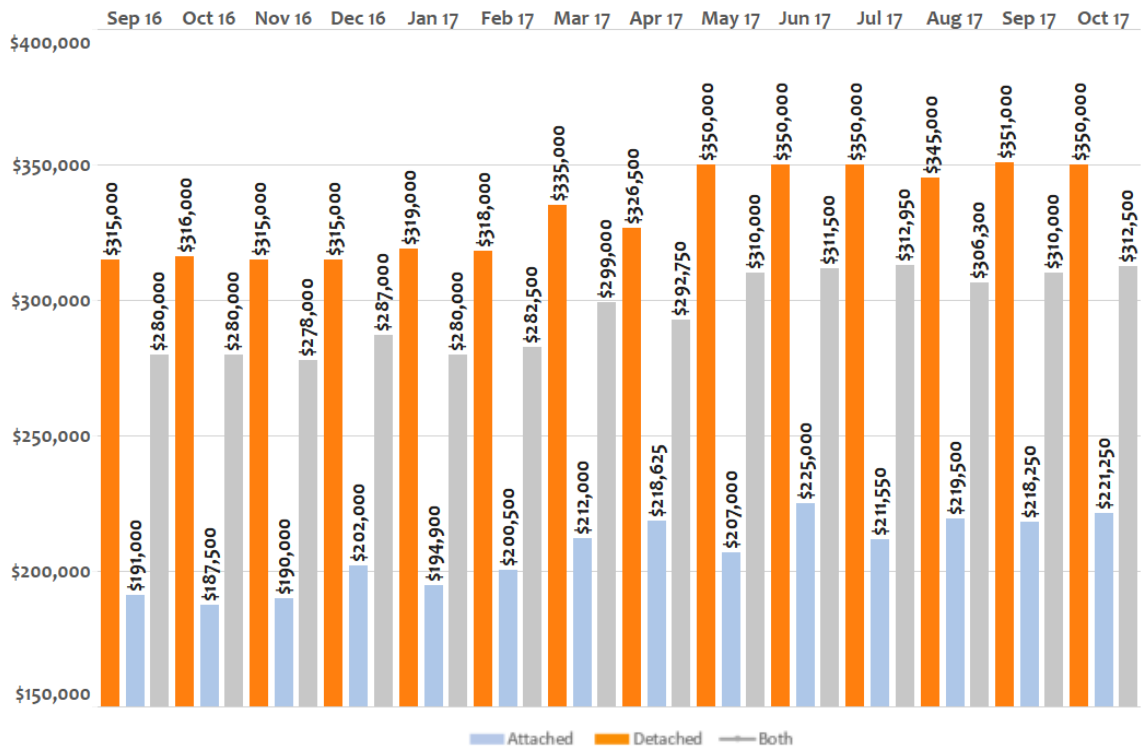
City of Aurora Average Sold Price

The average sold price of a single family home in the City of Aurora was \$329,569, a month-over-month increase of 2%, and 14% higher than this time last year. Year-over-year average sold prices increased for both single-family detached and condos/townhomes, up 12% and 17% respectively.



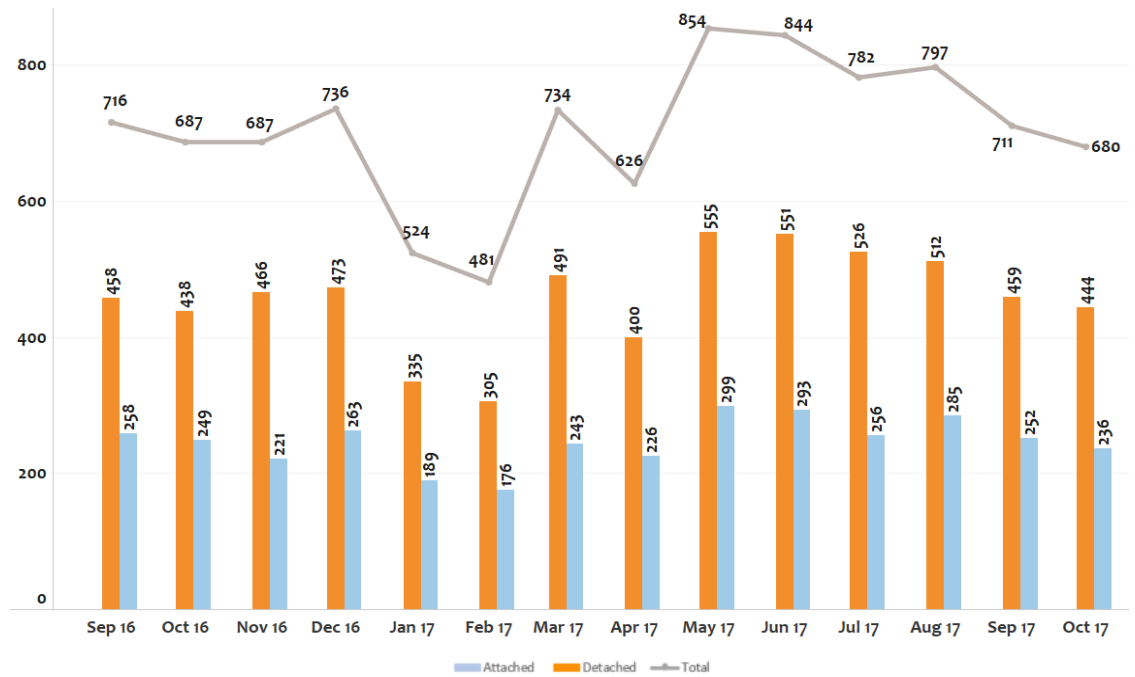
City of Aurora Median Sold Price

In October, the median sold price for a home in the City of Aurora was \$312,500, 11% higher than last year at this time, and 1% higher than this time last month. Year over year, median prices for condos/townhomes are up 18%, while single family detached homes saw a 11% increase in median sold prices.



City of Aurora Home Sales

Throughout the month, 680 homes sold, a 4% decrease as compared to last month, and 1% lower than last year. Condo/townhome sales saw a month-over-month decrease of 6%, while sales of detached homes decreased by 3%.



Attached

↓ **-6%** Month-over-Month Decrease

↓ **-5%** Year-over-Year Decrease

Detached

↓ **-3%** Month-over-Month Decrease

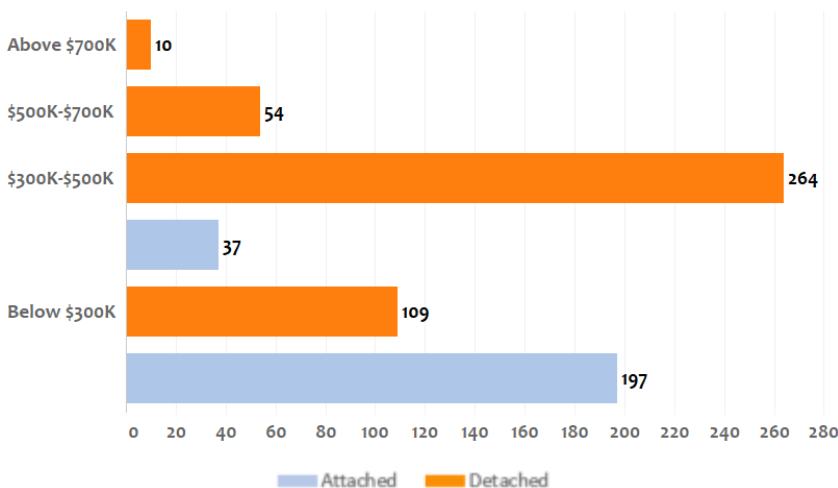
↑ **+1%** Year-over-Year Increase

Total

↓ **-4%** Month-over-Month Decrease

↓ **-1%** Year-over-Year Decrease

City of Aurora Home Sales by Price Range



During the month, homes priced in below \$300,000 saw the strongest sales, with a total of 306 homes sold. Sales of condos/townhomes comprised 64% of sales in this price range.

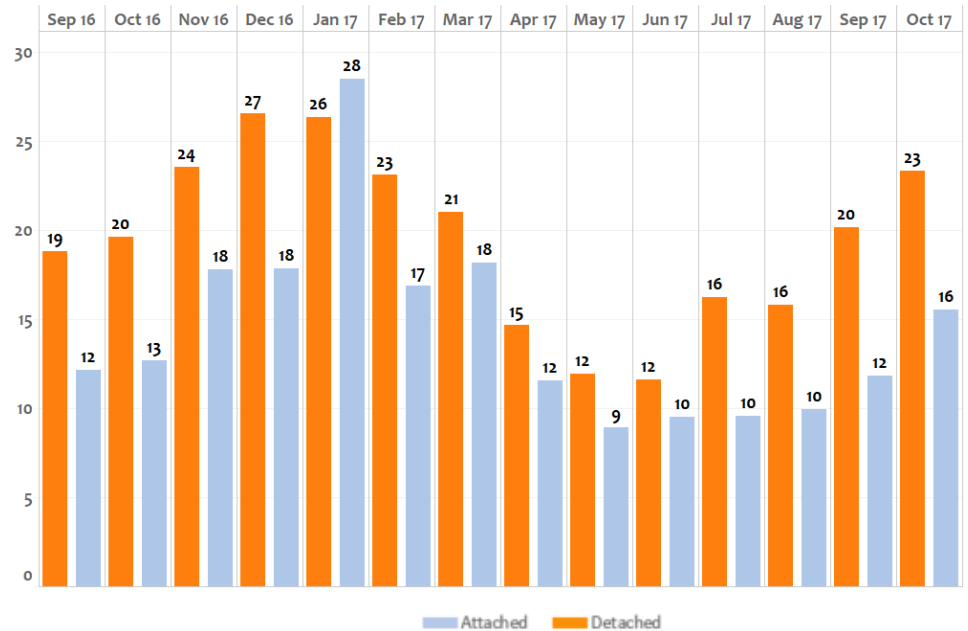
Sales of homes priced between \$300,000 and \$500,000 continues to increase. In October, 301 homes were sold that fall into this price range. The majority of sales, 88%, were detached homes.

City of Aurora Average Days on Market

In the City of Aurora, homes spent an average of 21 days on the market in October, 4 days more than last month.

Attached homes spent an average of 16 days on the market, which is 3 days more than last year. The average amount of time detached homes spent on the market increased by 3 days year over year to 23.

21 ↑
Days

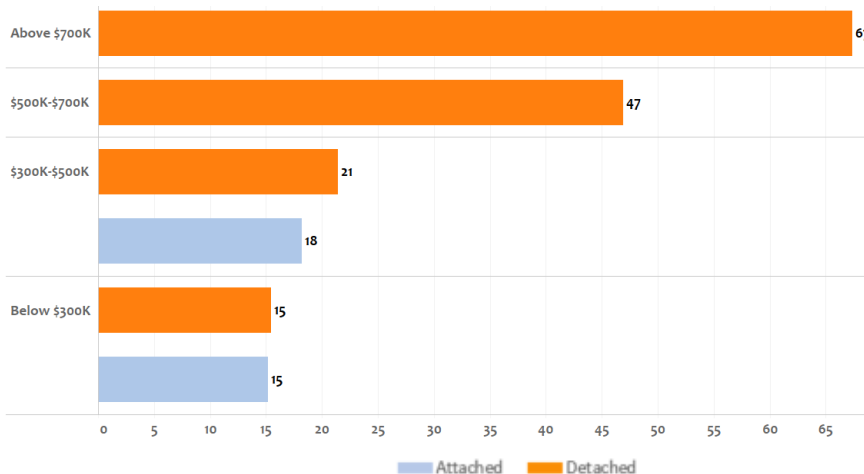


City of Aurora Median Days on Market

10 ↑
Days

In October, homes in the City of Aurora spent a median of 10 days on the market, 2 days more than last month and one day more than this time last year. The median is the point at which an equal number of homes sold in less or more days.

City of Aurora Average Days on Market by Price Range



Homes that are priced at \$500,000 and below tend to spend little time on the market. In October, homes priced below \$300,000 sold in an average of 15 days, 3 more than last month.