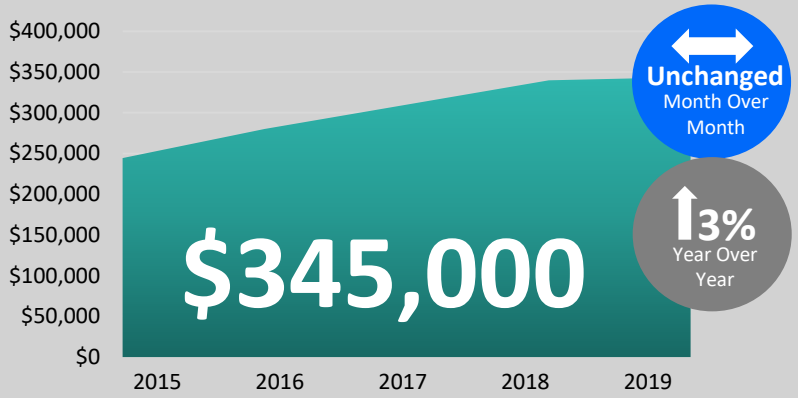


HOW'S THE MARKET? | October 2019

There are three factors to determine the health of our market: 1- Appreciation, 2- Inventory count & 3- Days on the market. The year over year appreciation continues upward, although not at the record speeds of the past. The inventory remains low, although a bit higher than last year. The days on the market have increased, yet again. Is the market changing? YES. Is the market doomed? NO. All statistics show a healthier market going into this winter selling season. Serious buyers and sellers are out this winter!

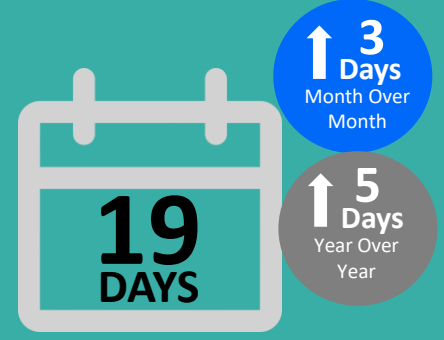
MEDIAN PRICE FOR SINGLE-FAMILY HOMES



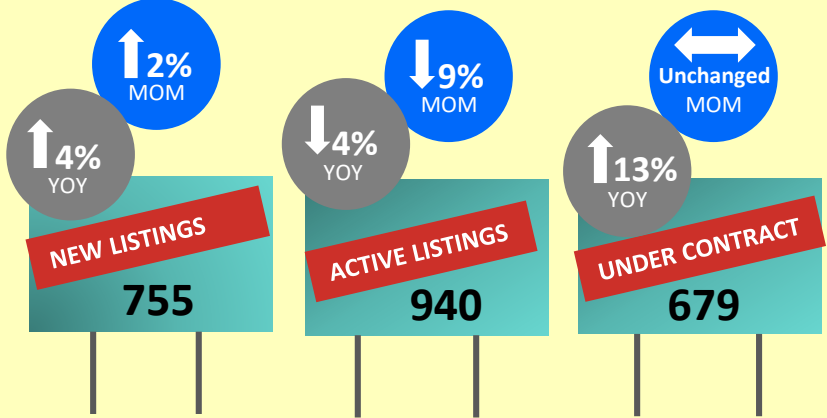
WEEKS OF INVENTORY



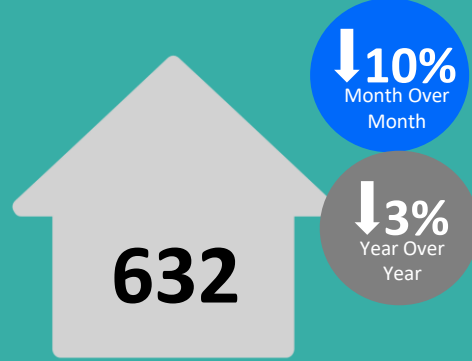
MEDIAN DAYS HOMES SPENT ON THE MARKET



HOME LISTINGS ON THE MARKET



HOMES SOLD



HOMES SOLD YEAR TO DATE

