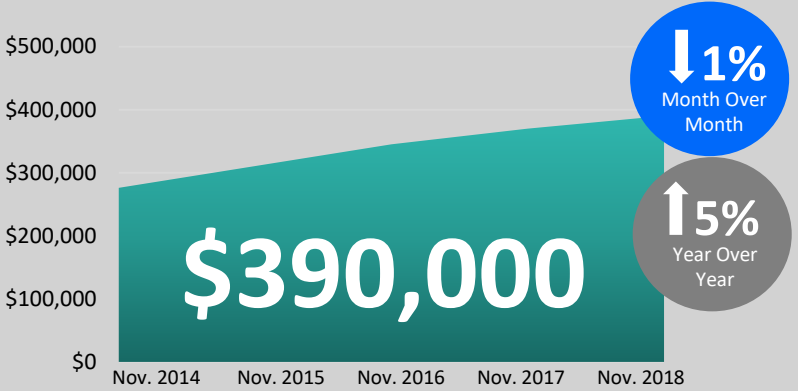


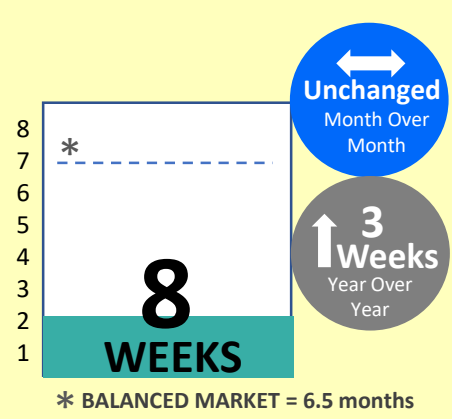
HOW'S THE MARKET? | November 2018

Our winter weather and normal seasonality are contributing to a slower market, with homes taking longer to sell and fewer new listings available. Prices remain higher than last year, and buyers are finding it easier to write an offer without competing against multiple other buyers.

MEDIAN PRICE FOR SINGLE-FAMILY HOMES



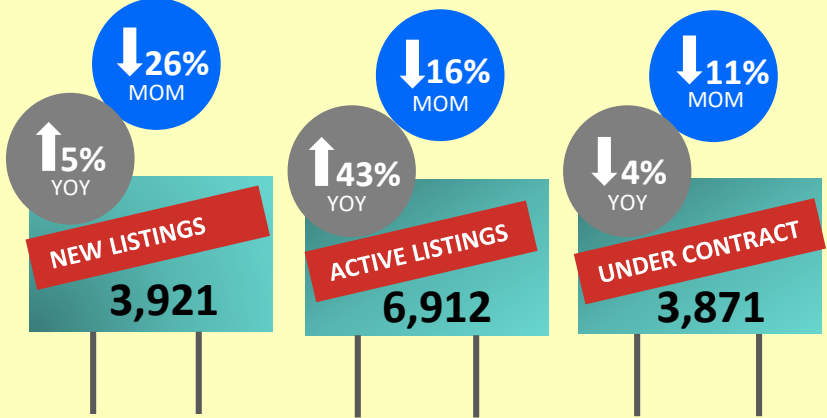
WEEKS OF INVENTORY



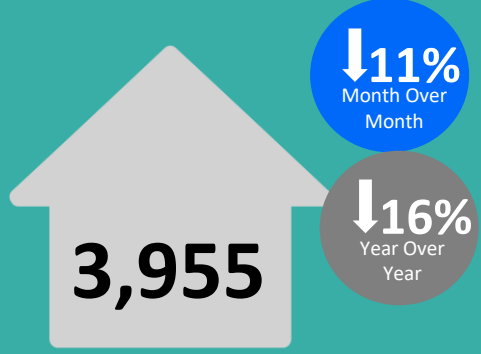
MEDIAN DAYS HOMES SPENT ON THE MARKET



HOME LISTINGS ON THE MARKET



HOMES SOLD



HOMES SOLD YEAR TO DATE

