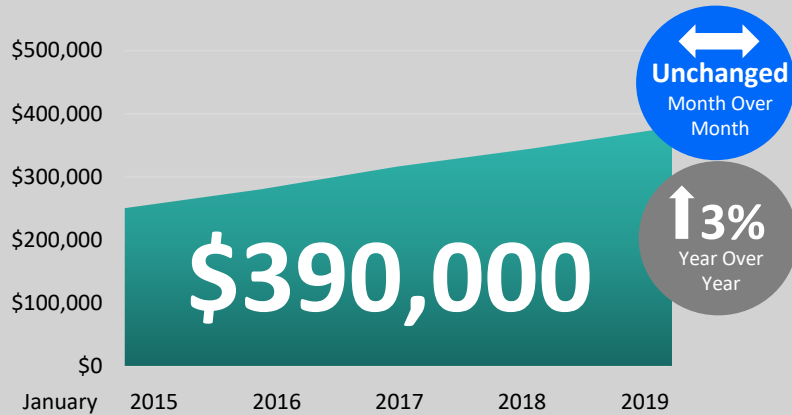


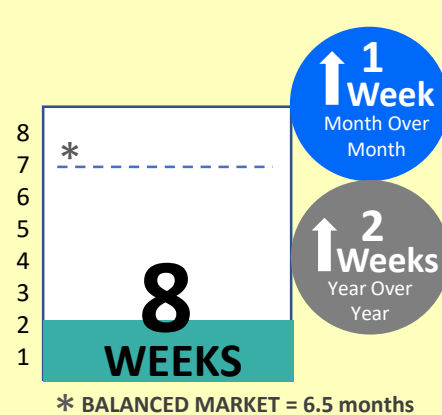
HOW'S THE MARKET? | January 2019

We are seeing a slight shift in the market, but flattening prices and increased inventory means that we're still working in a seller's market. This spring buying season should be a bit easier for buyers, although home sales may remain below historical levels.

MEDIAN PRICE FOR SINGLE-FAMILY HOMES



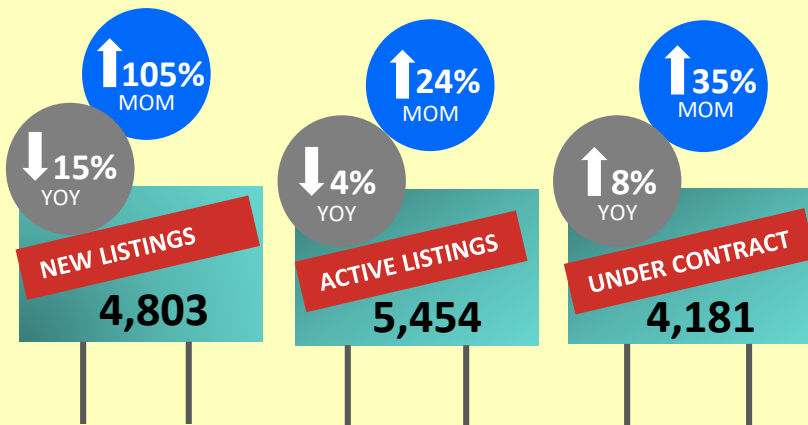
WEEKS OF INVENTORY



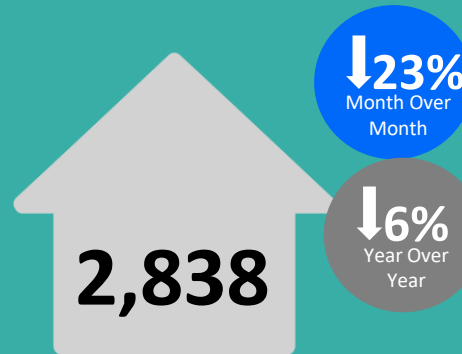
MEDIAN DAYS HOMES SPENT ON THE MARKET



HOME LISTINGS ON THE MARKET



HOMES SOLD



HOMES SOLD YEAR TO DATE

