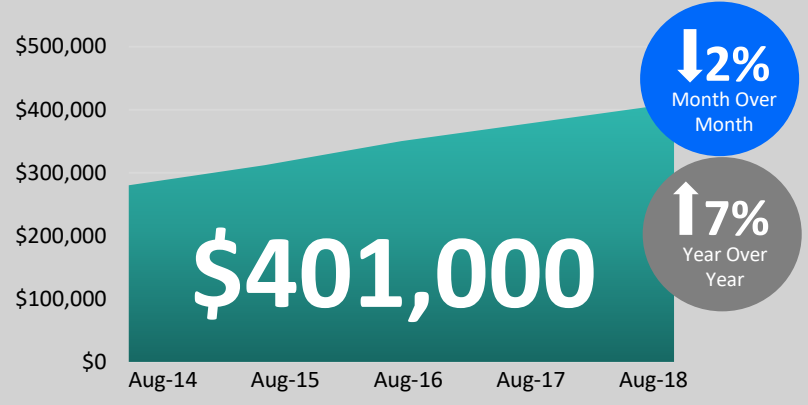


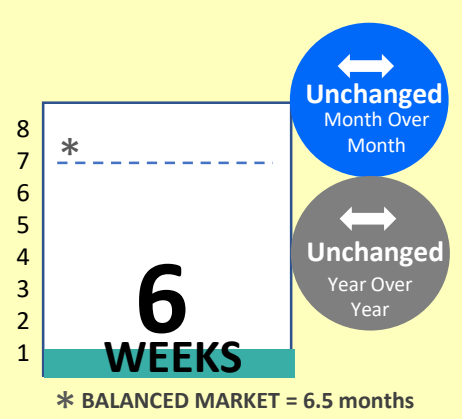
# HOW'S THE MARKET? | August 2018

As we enter into the Fall season, we are seeing a bit of an uptick in new listings with homes needing to be priced at fair market value so they sell quicker instead of languishing on the market. The increased inventory is nice to see for those buyers that were out bid earlier this year. All in all, our market is healthy but sellers may need to adjust their expectations – the days of pricing a home at “any price” appear to be over for this year.

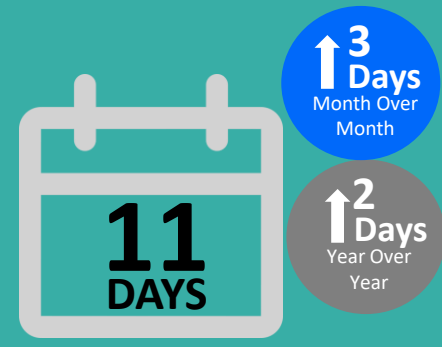
## MEDIAN PRICE FOR SINGLE-FAMILY HOMES



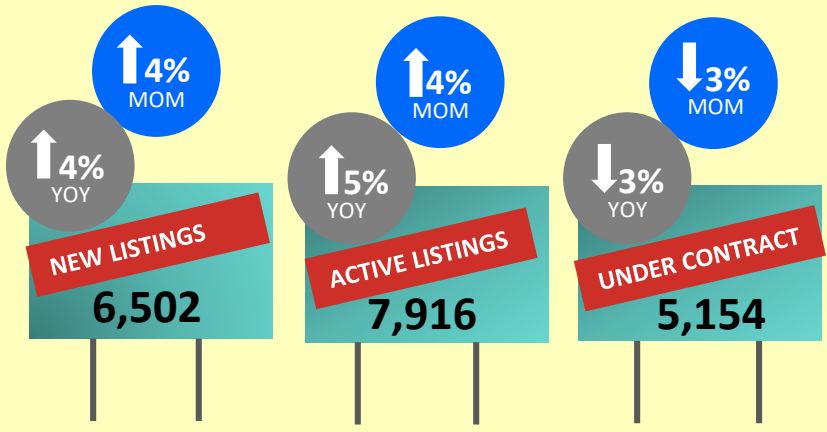
## WEEKS OF INVENTORY



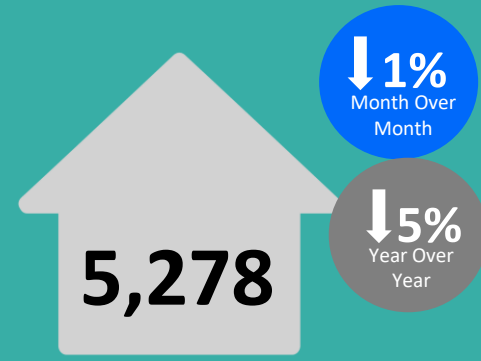
## MEDIAN DAYS HOMES SPENT ON THE MARKET



## HOME LISTINGS ON THE MARKET



## HOMES SOLD



## HOMES SOLD YEAR TO DATE

